



The manager as coach and consultant

Seminar objective

In a dynamic environment, the understanding of leadership and the demands placed on managers are also evolving: toward becoming coaches and advisors to teams and employees. Coaching is becoming more important because human and organizational problems in the business context are becoming more individual and complex. Teams have to find their own ways, and managers can act as advisors in this process. In high-performance teams, the boss becomes the coach.

Seminar content

Coaching as a management tool:

- Why is the role of the coach becoming increasingly important in modern companies?
- What are the characteristics of a coach?
- How does a manager develop into a coach?
- Coaching as targeted further development of the employee
- Coaching as support for the achievement of goals
- The coach helps and encourages his employees to learn and take risks
- The coach conveys genuine concern and interest to his employees

Methods:

- The coach as a role model for employees who want to further develop their talents, knowledge and inner attitude
- Appreciative leadership behavior: Attention, attention and support as central tasks of the coach
- How does the coach achieve a high level of self-confidence and willingness to cooperate among employees?
- Increasing customer orientation through coaching

Coaching for teams:

- The coach as a consultant for conflicts and employee problems.
- Why do successful teams need a coach as a facilitator?
- Accompanying change processes through coaching
- Increasing innovation processes through coaching
- Communication techniques in coaching conversations: team coaching

Methodology

Example exercises Supervision Trainer input Case studies Simulation of everyday situations Exchange of experiences and discussion

Target audience

The seminar the manager as coach and consultant is aimed at managers who would like to be more pro-active in their role and would like to support their employees in achieving top performance.

Course ref.

F2011

Participants

not more than 9 participants

Schedule

1. Day: 10:00 - 17:00
2. Day: 09:00 - 16:00

Location & dates

Münster

05.12.2024 – 06.12.2024
24.03.2025 – 25.03.2025
04.12.2025 – 05.12.2025

Hamburg

10.06.2024 – 11.06.2024
09.09.2024 – 10.09.2024
19.06.2025 – 20.06.2025
08.09.2025 – 09.09.2025

Stuttgart

18.11.2024 – 19.11.2024
17.11.2025 – 18.11.2025

Fee

1.150,00 € (ex. VAT)
1.368,50 € (inc. VAT)

Included in the price: Working documents, certificate of participation, lunch and coffee breaks.



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Ort Termin

Firmendaten/Rechnungsempfänger

Firma

Rechnung (Name)

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PLZ/Ort

Telefon/Fax

Branche

Datum

2. Teilnehmer

Name/Vorname

E-Mail

Mobilnummer

Veranstaltung Seminarcode

Ort Termin

Anzahl der Mitarbeiter in Ihrem Unternehmen

Kundennummer

Anmeldebestätigung (E-Mail)

Unterschrift