

Eloquence and the Art of Persuasion Training

Seminarziele

The goal of this seminar is to improve one's own eloquence and ability to speak persuasively. At the same time, the use and interpretation of the bodylanguage will be addressed. The seminar is practice-oriented and consists of a number of exercises.

Programminhalte

- Improving eloquence
- 4 tips for reducing stage fright
- 5 tips for steering a discussion
- Influencing a discussion with the help of questions
- What does your body language betray?
- 6 tips for successfully handling objections
- How to improve vocabulary, style, and syntax
- What impression do I make on others?
- How do I protect myself against aggressive opponents?
- How can I recognize manipulation and predict behaviour?
- 5 practical tips for successful speaking
- How do I bolster my expressiveness by speaking and writing?
- Making a speech (practice exercise)
- Training for the presence of mind and quick repartee
- The 5-sentence technique

Methodik

Targeted exercises, trainer-input, individual and group feedback, presentation simulation

Zielgruppe

This seminar is geared to German speakers who would like to polish their public speaking skills in English. It is ideal for upper and middle-level managers from both the private and public sector.

Kundenstimmen

„Die fachliche Kompetenz der Seminarleitung war ausgezeichnet!“
G. Idanez, Vattenfall Europe Sales GmbH

„Die kompakte Gruppengröße, das Einbeziehen der Teilnehmer und die realitätsnahen Trainingssituationen haben mir besonders gut gefallen.“
M. Powell, OCULUS Optikgeräte GmbH

Seminarcode

ENG8001

Teilnehmer

maximal 9 Personen

Seminarzeiten

Day 1: 10:00 am - 5:00 pm

Day 2: 9:00 am - 4:00 pm

Ort & Termine

Webinar

01.02.2021 – 02.02.2021

07.10.2021 – 08.10.2021

Münster

07.12.2020 – 08.12.2020

07.06.2021 – 08.06.2021

06.09.2021 – 07.09.2021

Frankfurt am Main

31.08.2020 – 01.09.2020

22.04.2021 – 23.04.2021

25.11.2021 – 26.11.2021

Seminargebühr

980,00 € (zzgl. MwSt.)

1.136,80 € (inkl. MwSt.)

Price includes comprehensive training documents, coffee and tea, and lunch.

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Ja, ich/wir buche(n) folgendes Seminar:

Seminartitel		
Termin	Seminarort	
1. Teilnehmer/in	Funktion	E-Mail
2. Teilnehmer/in	Funktion	E-Mail

Ja, ich/wir buche(n) das Aufbauseminar gleich mit:

Titel		
Termin	Ort	
1. Teilnehmer/in	Funktion	E-Mail
2. Teilnehmer/in	Funktion	E-Mail

Rechnungsanschrift

Firma	Ansprechpartner	
Funktion	Abteilung	
Straße/Hausnummer	PLZ/Ort	
Telefon/Telefax	E-Mail	

Datum/Unterschrift