



# Leadership behaviour

## Professional management in practice

### Seminar objective

Committed and motivated managers are particularly in demand in times of change. Only through self-reliant leadership behavior can corporate goals be achieved and teams be led to success. In our "Personnel Management" seminar, you will be given practical opportunities to reflect on your own leadership behavior, expand your methodological and leadership skills, and learn how to develop strong teams so that you can master future challenges confidently and successfully.

### Seminar content

#### Basics of personnel management:

- What does good personnel management mean?
- What do I need to be able to do as a manager?
- What are the classic and most important management tools?
- What are the most important tasks of a manager in personnel management?
- Motivating and leading: Employees, teams and personnel

#### Leadership styles: Discovering leadership potential:

- Consciously perceiving one's own leadership personality
- What makes me a leader?
- Leadership competence through commitment, motivation and enthusiasm for the common goal
- How can I make special use of my qualities and potential?
- Typical tasks of a leader

#### Communication for managers:

- Designing a dense communication network with and between employees
- Achieving target consensus and conflict management
- Improving one's own communication and cooperation skills
- Getting to know the personal requirements for an up-to-date and situation-appropriate employee management

#### Successfully designing and optimizing leadership in practice:

- Getting to know different leadership styles and their effects on the supervisor-employee relationship.
- Awareness of leadership behavior based on situations from practice
- Basics of people knowledge for leadership behavior
- Employee motivation: prerequisite for successful cooperation
- Creation of creatively usable free spaces for oneself and the employees
- Practice-oriented case studies

### Methodology

Trainer input Interactive and experience-oriented exchange  
Reflection on one's own leadership style Simulation of everyday

#### Course ref.

F2001

#### Participants

not more than 9 participants

#### Schedule

1. Day: 10:00 - 17:00
2. Day: 09:00 - 16:00

#### Location & dates

##### Online seminar

05.09.2024 – 06.09.2024  
14.11.2024 – 15.11.2024  
30.01.2025 – 31.01.2025  
22.05.2025 – 23.05.2025  
04.09.2025 – 05.09.2025  
13.11.2025 – 14.11.2025

##### Münster

02.09.2024 – 03.09.2024  
04.11.2024 – 05.11.2024  
12.12.2024 – 13.12.2024  
30.01.2025 – 31.01.2025  
17.03.2025 – 18.03.2025  
27.03.2025 – 28.03.2025  
03.07.2025 – 04.07.2025  
01.09.2025 – 02.09.2025  
03.11.2025 – 04.11.2025  
11.12.2025 – 12.12.2025

##### Hamburg

19.09.2024 – 20.09.2024  
21.11.2024 – 22.11.2024  
24.02.2025 – 25.02.2025  
22.05.2025 – 23.05.2025  
18.09.2025 – 19.09.2025  
20.11.2025 – 21.11.2025

##### Berlin

26.08.2024 – 27.08.2024  
10.03.2025 – 11.03.2025  
25.08.2025 – 26.08.2025

##### Hannover

16.01.2025 – 17.01.2025  
26.06.2025 – 27.06.2025

##### Leipzig

05.05.2025 – 06.05.2025  
28.07.2025 – 29.07.2025



situations Case studies

### Target audience

The seminar Leadership behaviour is aimed at managers and entrepreneurs who want to deal more pro-actively with their role and further develop their leadership style.

#### **Kassel**

19.05.2025 – 20.05.2025

#### **Cologone**

16.09.2024 – 17.09.2024

14.11.2024 – 15.11.2024

27.01.2025 – 28.01.2025

10.04.2025 – 11.04.2025

15.09.2025 – 16.09.2025

13.11.2025 – 14.11.2025

#### **Frankfurt am Main**

05.09.2024 – 06.09.2024

25.11.2024 – 26.11.2024

06.02.2025 – 07.02.2025

04.09.2025 – 05.09.2025

24.11.2025 – 25.11.2025

#### **Nuremberg**

14.10.2024 – 15.10.2024

28.07.2025 – 29.07.2025

30.10.2025 – 31.10.2025

#### **Stuttgart**

21.10.2024 – 22.10.2024

17.03.2025 – 18.03.2025

23.06.2025 – 24.06.2025

23.10.2025 – 24.10.2025

#### **Munich**

16.09.2024 – 17.09.2024

02.12.2024 – 03.12.2024

24.02.2025 – 25.02.2025

10.07.2025 – 11.07.2025

04.09.2025 – 05.09.2025

01.12.2025 – 02.12.2025

#### **Vienna**

10.03.2025 – 11.03.2025

#### **Zurich \***

10.04.2025 – 11.04.2025

#### **Fee**

1.150,00 € (ex. VAT)

1.368,50 € (inc. VAT)

\* Fee Zurich:

1.600,00 CHF

Included in the price: Working  
documents, certificate of



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participation, lunch and coffee  
breaks.

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Ich melde mich/Wir melden uns zu folgender Veranstaltung an:

1. Teilnehmer

\_\_\_\_\_  
Name/Vorname

\_\_\_\_\_  
E-Mail

\_\_\_\_\_  
Mobilnummer

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Veranstaltung Seminarcode

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Ort Termin

Firmendaten/Rechnungsempfänger

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Firma

\_\_\_\_\_  
Rechnung (Name)

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Straße/Nummer

\_\_\_\_\_  
PLZ/Ort

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Telefon/Fax

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Branche

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Datum

2. Teilnehmer

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Name/Vorname

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E-Mail

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Mobilnummer

\_\_\_\_\_  
Veranstaltung Seminarcode

\_\_\_\_\_  
Ort Termin

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Anzahl der Mitarbeiter in Ihrem Unternehmen

\_\_\_\_\_  
Kundennummer

\_\_\_\_\_  
Anmeldebestätigung (E-Mail)

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Unterschrift